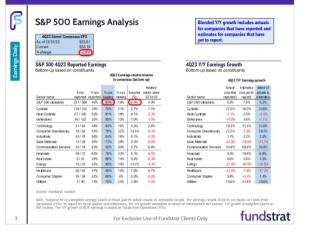
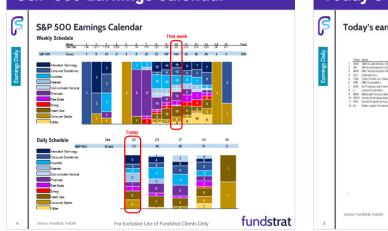
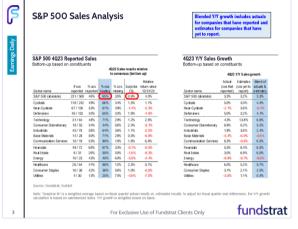
### S&P 500 4Q23 Earnings Analysis



### S&P 500 Earnings Calendar



### S&P 500 4Q23 Sales Analysis



### Today's earnings



# **F fundstrat**

# Daily Earnings Update

# February 5, 2024

For important disclosures see Slide 25.

### S&P 500 Earnings Analysis

4Q23 Street Consensus EPS								
\$53.61								
\$53.18								
-0.8%								

### S&P 500 4Q23 Reported Earnings

Bottom-up based on constituents

4Q23 Earnings results relative to consensus (bottom up)

Sector name	# cos reported	% cos reported		% cos missing	Surprise (%)	Relative return since 12/31/23
S&P 500 (absolute)	231 / 500	46%	81%	19%	6.5%	4.0%
Cyclicals	118 / 242	49%	79%	21%	5.7%	1.1%
Near-Cyclicals	67 / 126	53%	81%	19%	8.1%	-2.3%
Defensives	46 / 132	35%	85%	13%	7.0%	-1.0%
Technology	31/64	48%	84%	16%	5.3%	2.8%
Consumer Discretionary	18 / 53	34%	78%	22%	13.4%	-3.1%
Industrials	45 / 78	58%	84%	16%	6.1%	-2.5%
Basic Materials	14 / 28	50%	71%	29%	5.3%	-6.8%
Communication Services	10 / 19	53%	50%	50%	2.7%	6.8%
Financials	49 / 72	68%	78%	22%	6.4%	-0.5%
Real Estate	8 / 31	26%	88%	13%	0.8%	-8.3%
Energy	10 / 23	43%	90%	10%	14.2%	-4.4%
Healthcare	26 / 64	41%	85%	15%	7.6%	0.1%
Consumer Staples	16 / 38	42%	88%	6%	6.0%	-0.8%
Utilities	4 / 30	13%	75%	25%	2.9%	-7.0%

Blended Y/Y growth includes actuals for companies that have reported and estimates for companies that have yet to report.

### 4Q23 Y/Y Earnings Growth

Bottom-up based on constituents

#### 4Q23 Y/Y Earnings growth

•	Actual (cos that	Estimates (cos yet to	Blend of actuals &
Sector name	reported)	report)	estimates
S&P 500 (absolute)	5.5%	7.8%	6.2%
Cyclicals	22.5%	16.0%	20.6%
Near-Cyclicals	-7.1%	2.3%	-4.4%
Defensives	-14.8%	1.6%	-7.7%
Technology	15.3%	41.4%	22.0%
Consumer Discretionary	72.2%	-1.9%	29.2%
Industrials	1.1%	4.2%	2.0%
Basic Materials	-22.8%	-19.8%	-21.1%
Communication Services	44.9%	69.8%	46.0%
Financials	3.5%	19.9%	6.9%
Real Estate	0.6%	5.8%	4.3%
Energy	-27.5%	-20.5%	-25.5%
Healthcare	-21.5%	-7.8%	-17.2%
Consumer Staples	3.8%	-0.4%	1.4%
Utilities	19.8%	31.8%	29.6%

Source: Fundstrat, FactSet

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The earnings results of REITs are based on Funds from Operations (FFO). To adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO).



# S&P 500 Sales Analysis

Blended Y/Y growth includes actuals for companies that have reported and estimates for companies that have yet to report.

### 4Q23 Y/Y Sales Growth

Bottom-up based on constituents

#### 4Q23 Y/Y Sales growth

	Actual (cos that	Estimates (cos yet to	Blend of actuals &
Sector name	reported)	report)	estimates
S&P 500 (absolute)	3.3%	3.2%	3.3%
Cyclicals	5.0%	3.0%	4.4%
Near-Cyclicals	-2.1%	3.6%	-0.4%
Defensives	5.0%	3.2%	4.1%
Technology	4.3%	13.8%	6.8%
Consumer Discretionary	8.9%	0.2%	5.2%
Industrials	1.9%	3.6%	2.4%
Basic Materials	-5.4%	-6.0%	-5.6%
Communication Services	8.3%	-0.6%	6.5%
Financials	5.5%	8.4%	6.5%
Real Estate	3.0%	6.9%	6.0%
Energy	-9.9%	-9.7%	-9.8%
Healthcare	6.0%	5.2%	5.7%
Consumer Staples	3.1%	2.1%	2.5%
Utilities	-3.8%	1.1%	0.4%

### S&P 500 4Q23 Reported Sales

Bottom-up based on constituents

4Q23 Sales results relative to consensus (bottom up)

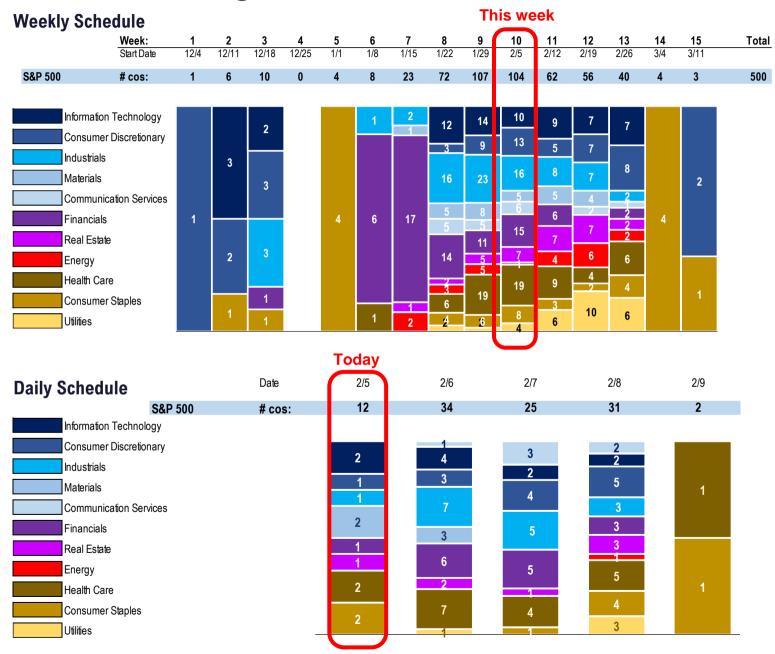
Sector name S&P 500 (absolute)	# cos reported 231 / 500	% cos reported 46%	% cos beating 65%	% cos missing 35%	Surprise (%) 0.9%	Relative return since 12/31/23 4.0%
Cyclicals	118 / 242	49%	66%	34%	1.5%	1.1%
Near-Cyclicals	67 / 126	53%	61%	39%	-1.4%	-2.3%
Defensives	46 / 132	35%	65%	33%	1.9%	-1.0%
Technology	31/64	48%	71%	29%	1.2%	2.8%
Consumer Discretionary	18 / 53	34%	44%	56%	2.3%	-3.1%
Industrials	45 / 78	58%	64%	36%	1.1%	-2.5%
Basic Materials	14/28	50%	71%	29%	0.5%	-6.8%
Communication Services	10 / 19	53%	90%	10%	1.8%	6.8%
Financials	49 / 72	68%	67%	33%	-0.1%	-0.5%
Real Estate	8/31	26%	50%	50%	-1.6%	-8.3%
Energy	10 / 23	43%	40%	60%	-3.0%	-4.4%
Healthcare	26 / 64	41%	88%	12%	2.5%	0.1%
Consumer Staples	16 / 38	42%	38%	56%	1.0%	-0.8%
Utilities	4 / 30	13%	25%	75%	-4.6%	-7.0%

Source: Fundstrat, FactSet

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



### S&P 500 Earnings Calendar



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# Today's earnings

								GICS peer group summary						
								Earnings			ngs		Sal	es
								# of peers	%	Avg.		%	Avg.	
	Ticker	Name GICS	S 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	reported	beating	surprise	Surprise Range	beating	surprise	Surprise Range
1	IDXX	IDEXX Laboratories, Inc. Healt	Ith Care Equipment & Supp	8:30 AM	800-776-0420	\$892	\$2.12	8 / 20	100%	6.6%	12% to 0.0%	88%	1.9%	3.8% to -0.6%
2	ON	ON Semiconductor Corpc Semi	niconductors & Semicondu	9:00 AM	@NA	\$2,002	\$1.20	11/20	91%	8.6%	27% to -0.5%	73%	1.5%	7.1% to -1.0%
3	NXPI	NXP Semiconductors NV Semi	niconductors & Semicondu	8:00 AM	@NA	\$3,397	\$3.65	11 / 20	91%	8.6%	27% to -0.5%	73%	1.5%	7.1% to -1.0%
4	CAT	Caterpillar Inc. Mach	hinery	8:30 AM	(888) 330-3451	\$17,057	\$4.76	8 / 17	88%	7.5%	20% to -1.1%	63%	-0.1%	1.5% to -2.7%
5	TSN	Tyson Foods, Inc. Class A Food	d Products	9:00 AM	844-890-1795	\$13,338	\$0.41	6 / 14	83%	6.0%	8.2% to 2.4%	17%	-1.0%	1.9% to -3.9%
6	FMC	FMC Corporation Cher	micals	9:00 AM	833 470 1428	\$1,244	\$1.08	6 / 16	83%	27.3%	158% to -5.3%	83%	1.4%	2.9% to -0.1%
7	APD	Air Products and Chemic: Cher	micals	8:30 AM	323-994-2093	\$3,195	\$3.00	6 / 16	83%	27.3%	158% to -5.3%	83%	1.4%	2.9% to -0.1%
8	L	Loews Corporation Insur	irance	@NA	@NA	n/a	n/a	11/22	73%	13.9%	62% to -12%	64%	0.3%	9.6% to -14%
9	MCD	McDonald's Corporation Hote	els Restaurants & Leisure	8:30 AM	800-289-0459	\$6,448	\$2.83	5 / 18	60%	9.8%	45% to -6.9%	40%	-0.1%	1.9% to -1.8%
10	VRTX	Vertex Pharmaceuticals Ir Biote	echnology	4:30 PM	(833) 630-2124	\$2,513	\$4.07	2/8	50%	5.2%	11% to -0.1%	100%	3.1%	4.2% to 2.0%
11	SPG	Simon Property Group, Ir Retai	ail REITs	5:00 PM	877-423-9813	\$1,379	\$1.88	0/5						
12	EL	Estee Lauder Companies Pers	sonal Care Products	9:30 AM	(877) 883-0383	\$4,193	\$0.54	0/2						

Earnings Daily

# **SALES BEATS** over the last week

### Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss



Surprise magnitude

Relative to S&P 500

fundstrat

				Mkt cap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
1	HII	Huntington Ingalls Industries, Inc.	Aerospace & Defense	\$10,666	2/1/24	14.5%	253 bp	61.5%	2.2%	1.4%
2	CLX	Clorox Company	Household Products	\$19,398	2/1/24	10.3%	732 bp	97.7%	4.6%	4.6%
3	HES	Hess Corporation	Oil & Gas Exploration & Production	\$44,833	1/31/24	10.0%		20.0%	-0.5%	1.0%
4	HIG	Hartford Financial Services Group,	Property & Casualty Insurance	\$27,166	2/1/24	9.6%	231 bp	25.1%	2.7%	2.7%
5	GM	General Motors Company	Automobile Manufacturers	\$44,919	1/30/24	9.5%	-42 bp	14.7%	9.5%	25.8%
6	QRVO	Qorvo, Inc.	Semiconductors	\$10,084	1/31/24	7.1%	226 bp	26.6%	4.8%	1.5%
7	MPC	Marathon Petroleum Corporation	Oil & Gas Refining & Marketing	\$63,155	1/30/24	5.5%	193 bp	81.7%	6.1%	3.2%
8	HCA	HCA Healthcare Inc	Health Care Facilities	\$82,820	1/30/24	4.8%	88 bp	16.9%	5.2%	7.3%
9	CI	Cigna Group	Health Care Services	\$94,762	2/2/24	4.6%	-83 bp	3.9%	4.3%	4.3%
10	DHR	Danaher Corporation	Life Sciences Tools & Services	\$182,087	1/30/24	4.6%	76 bp	9.2%	4.8%	4.7%
11	COR	Cencora, Inc.	Health Care Distributors	\$46,876	1/31/24	4.3%	8 bp	13.3%	7.1%	5.9%
12	QCOM	QUALCOMM Incorporated	Semiconductors	\$158,126	1/31/24	4.3%	332 bp	16.0%	-6.2%	-6.9%
13	NDAQ	Nasdaq, Inc.	Financial Exchanges & Data	\$32,685	1/31/24	4.3%	408 bp	2.3%	0.4%	-3.8%
14	REGN	Regeneron Pharmaceuticals, Inc.	Biotechnology	\$102,975	2/2/24	4.2%	209 bp	10.5%	-2.4%	-2.4%
15	MSCI	MSCI Inc. Class A	Financial Exchanges & Data	\$46,906	1/30/24	4.1%	265 bp	11.9%	9.4%	7.0%
16	BA	Boeing Company	Aerospace & Defense	\$127,750	1/31/24	3.9%	67 bp	35.6%	6.9%	3.8%
17	SYK	Stryker Corporation	Health Care Equipment	\$129,958	1/30/24	3.8%	-8 bp	5.9%	7.6%	7.3%
18	BSX	Boston Scientific Corporation	Health Care Equipment	\$94,301	1/31/24	3.7%	-12 bp	7.2%	4.6%	4.1%
19	СВ	Chubb Limited	Property & Casualty Insurance	\$100,647	1/30/24	3.3%	108 bp	62.0%	2.4%	0.8%
20	MET	MetLife, Inc.	Life & Health Insurance	\$48,816	1/31/24	3.1%	-24 bp	-2.7%	-7.0%	-7.2%
21	CTVA	Cortev a Inc	Fertilizers & Agricultural Chemicals	\$37,379	1/31/24	2.9%	683 bp	158.2%	17.6%	14.3%
22	RVTY	Revvity, Inc.	Life Sciences Tools & Services	\$13,034	2/1/24	2.8%	-25 bp	7.3%	0.7%	-3.8%
23	BMY	Bristol-Myers Squibb Company	Pharmaceuticals	\$99,113	2/2/24	2.5%	17 bp	9.4%	-1.0%	-1.0%
24	META	Meta Platforms Inc. Class A	Interactive Media & Services	\$1,220,539	2/1/24	2.5%	200 bp	10.5%	19.2%	19.2%
25	ALGN	Align Technology, Inc.	Health Care Supplies	\$20,978	1/31/24	2.5%	170 bp	11.2%	1.0%	0.1%
Sou	rce: Fun	dstrat, FactSet			,				r	1.1

# **SALES BEATS** over the last week

### Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss

			Surp	rise magni	itude	Relative to	S&P 500
	Mkt cap	Report		EBIT		1D Price	Since
	(\$M)	date	Sales	margin	EPS	Reaction	report
	\$1,775,485	2/1/24	2.4%	151 bp	25.9%	6.8%	6.8%
	\$17,003	2/1/24	2.4%	-52 bp	3.2%	-3.7%	-3.7%
	\$21,347	1/31/24	2.3%	153 bp	15.0%	-1.9%	-3.4%
	\$9,996	1/30/24	2.1%	-65 bp	23.9%	-3.4%	-9.7%
	\$58,712	1/31/24	2.1%	-37 bp	0.8%	-2.8%	-2.8%
	\$6,058	1/29/24	2.1%	-85 bp	9.0%	-6.5%	-6.9%
	\$297,794	2/2/24	2.0%	-165 bp	-0.1%	-0.4%	-0.4%
ent	\$18,984	1/30/24	1.9%	-55 bp	3.1%	3.6%	5.8%
	\$14,054	2/1/24	1.5%	-141 bp	1.7%	-2.2%	-5.0%
& Compor	\$37,230	1/31/24	1.5%	-38 bp	1.4%	-0.1%	0.4%

Sorted

by

	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
26	AMZN	Amazon.com, Inc.	Broadline Retail	\$1,775,485	2/1/24	2.4%	151 bp	25.9%	6.8%	6.8%
27	HOLX	Hologic, Inc.	Health Care Equipment	\$17,003	2/1/24	2.4%	-52 bp	3.2%	-3.7%	-3.7%
28	PTC	PTC Inc.	Application Software	\$21,347	1/31/24	2.3%	153 bp	15.0%	-1.9%	-3.4%
29	BXP	Boston Properties, Inc.	Office REITs	\$9,996	1/30/24	2.1%	-65 bp	23.9%	-3.4%	-9.7%
30	ROP	Roper Technologies, Inc.	Application Software	\$58,712	1/31/24	2.1%	-37 bp	0.8%	-2.8%	-2.8%
31	WHR	Whirlpool Corporation	Household Appliances	\$6,058	1/29/24	2.1%	-85 bp	9.0%	-6.5%	-6.9%
32	ABBV	AbbVie, Inc.	Biotechnology	\$297,794	2/2/24	2.0%	-165 bp	-0.1%	-0.4%	-0.4%
33	HUBB	Hubbell Incorporated	Electrical Components & Equipment	\$18,984	1/30/24	1.9%	-55 bp	3.1%	3.6%	5.8%
34	DGX	Quest Diagnostics Incorporated	Health Care Services	\$14,054	2/1/24	1.5%	-141 bp	1.7%	-2.2%	-5.0%
35	OTIS	Otis Worldwide Corporation	Industrial Machinery & Supplies & Compor	\$37,230	1/31/24	1.5%	-38 bp	1.4%	-0.1%	0.4%
36	MSFT	Microsoft Corporation	Systems Software	\$3,055,546	1/30/24	1.4%	76 bp	5.7%	-1.1%	-0.0%
37	TMO	Thermo Fisher Scientific Inc.	Life Sciences Tools & Services	\$213,208	1/31/24	1.4%	-1 bp	0.5%	-3.4%	-3.4%
38	AAPL	Apple Inc.	Technology Hardware Storage & Periphera	\$2,873,594	2/1/24	1.3%	62 bp	3.8%	-1.6%	-1.6%
39	FTV	Fortive Corp.	Industrial Machinery & Supplies & Compor	\$29,176	1/31/24	1.3%	-739 bp	4.5%	6.3%	10.5%
40	GOOG	l Alphabet Inc. Class A	Interactive Media & Services	\$1,796,116	1/30/24	1.2%	-23 bp	2.9%	-5.9%	-6.7%
41	CL	Colgate-Palmolive Company	Household Products	\$69,674	1/26/24	1.2%	29 bp	2.2%	2.0%	2.9%
42	FFIV	F5, Inc.	Communications Equipment	\$10,891	1/29/24	1.1%	217 bp	12.7%	0.9%	-0.7%
43	CHD	Church & Dwight Co., Inc.	Household Products	\$24,483	2/2/24	1.0%	-53 bp	0.6%	-3.4%	-3.4%
44	MA	Mastercard Incorporated Class A	Transaction & Payment Processing Service	\$431,765	1/31/24	1.0%	-49 bp	3.3%	2.5%	2.8%
45	BEN	Franklin Resources, Inc.	Asset Management & Custody Banks	\$14,170	1/29/24	1.0%	87 bp	12.9%	-1.0%	-3.8%
46	ETN	Eaton Corp. Plc	Electrical Components & Equipment	\$107,851	2/1/24	1.0%	-2 bp	3.2%	6.3%	7.4%
47	MRK	Merck & Co., Inc.	Pharmaceuticals	\$320,325	2/1/24	1.0%	114 bp	127.7%	3.4%	2.3%
48	PNR	Pentair plc	Industrial Machinery & Supplies & Compor	\$12,204	1/30/24	0.9%	-27 bp	0.8%	-0.4%	0.2%
49	NUE	Nucor Corporation	Steel	\$45,084	1/29/24	0.9%	-13 bp	8.1%	7.0%	3.2%
50	LYB	LyondellBasell Industries NV	Commodity Chemicals	\$30,120	2/2/24	0.8%	-71 bp	-5.3%	-2.9%	-2.9%
Sou	rce: Fun	idstrat, FactSet							<b>C</b>	
			For Exclusive Use of F	undstrat	Client	s Only		1	runa	dstrat

# **SALES BEATS** over the last week

### Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss



Surprise magnitude

Relative to S&P 500

				Mkt cap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
51	CAH	Cardinal Health, Inc.	Health Care Distributors	\$25,500	2/1/24	0.8%	-1 bp	13.9%	-5.0%	-7.6%
52	AMD	Advanced Micro Devices, Inc.	Semiconductors	\$287,061	1/30/24	0.7%	-46 bp	-0.5%	-0.9%	2.6%
53	AVY	Avery Dennison Corporation	Paper & Plastic Packaging Products & Ma	\$16,014	1/31/24	0.7%	-1 bp	-0.3%	0.7%	-1.9%
54	MTCH	Match Group, Inc.	Interactive Media & Services	\$10,171	1/30/24	0.6%	625 bp	64.0%	3.3%	-1.5%
55	AON	Aon Plc Class A	Insurance Brokers	\$58,543	2/2/24	0.6%	1 bp	-4.5%	-3.6%	-3.6%
56	GLW	Corning Inc	Electronic Components	\$27,515	1/30/24	0.5%	-6 bp	-0.8%	7.0%	2.9%
57	EQR	Equity Residential	Multi-Family Residential REITs	\$22,848	1/30/24	0.3%		90.7%	3.1%	0.8%
58	ADP	Automatic Data Processing, Inc.	Human Resource & Employment Services	\$102,337	1/31/24	0.3%	22 bp	1.5%	4.6%	3.6%
59	MKTX	MarketAxess Holdings Inc.	Financial Exchanges & Data	\$8,518	1/31/24	0.3%	-73 bp	6.6%	-16.2%	-18.8%
60	RHI	Robert Half Inc.	Human Resource & Employment Services	\$8,563	1/30/24	0.3%	3 bp	0.3%	-0.7%	-1.4%
61	AOS	A. O. Smith Corporation	Building Products	\$11,649	1/30/24	0.2%	-19 bp	1.4%	-2.3%	-4.7%
62	BR	Broadridge Financial Solutions, Inc	. Data Processing & Outsourced Services	\$23,734	2/1/24	0.2%	8 bp	3.0%	-2.5%	-3.5%
63	CHTR	Charter Communications, Inc. Cla	s Cable & Satellite	\$47,218	2/2/24	0.1%	-44 bp	-19.3%	-17.6%	-17.6%
64	CPT	Camden Property Trust	Multi-Family Residential REITs	\$10,311	2/1/24	0.1%		405.9%	-0.0%	-0.0%
65	SWKS	Skyworks Solutions, Inc.	Semiconductors	\$16,208	1/30/24	0.1%	14 bp	0.9%	1.7%	-3.7%
66	PH	Parker-Hannifin Corporation	Industrial Machinery & Supplies & Compor	\$65,569	2/1/24	0.1%	-2 bp	16.7%	6.4%	7.5%

### SALES MISSES over the last week

### Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss

Ticker CMS

WEC

AFL

AVB

CVX

NVR

XOM

BALL

PHM

WRK

HON

DOV

ROK CBOE

UPS

21 SBUX TECH

IP 23 24 EA

CHRW

11 PSX 12 JNPR 13 APTV SWK 14

1

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			Surp	orise magn	itude	Relative to	5&P 500
	Mkt cap	Report		EBIT		1D Price	Since
Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
Multi-Utilities	\$16,855	2/1/24	-25.7%	200 bp	0.6%	1.7%	-1.3%
Multi-Utilities	\$25,191	2/1/24	-21.5%		1.4%	0.0%	-3.4%
Life & Health Insurance	\$44,892	1/31/24	-14.0%	-2245 bp	-11.9%	-10.9%	-11.2%
Multi-Family Residential REITs	\$24,858	1/31/24	-9.2%		31.0%	-1.7%	-4.5%
Integrated Oil & Gas	\$286,523	2/2/24	-7.4%	-1189 bp	8.0%	1.9%	1.9%
Homebuilding	\$23,270	1/30/24	-6.7%	-26 bp	0.0%	0.3%	2.4%
Integrated Oil & Gas	\$407,551	2/2/24	-6.3%		13.0%	-1.5%	-1.5%
Metal Glass & Plastic Containers	\$18,754	2/1/24	-4.3%	128 bp	5.0%	5.9%	4.9%
Homebuilding	\$22,847	1/30/24	-3.9%	35 bp	2.1%	-0.4%	-0.7%
Paper & Plastic Packaging Products & Ma	\$9,960	2/1/24	-3.6%	-302 bp	-42.4%	-3.8%	-5.9%
Oil & Gas Refining & Marketing	\$64,000	1/31/24	-3.4%	105 bp	31.7%	2.9%	1.5%
Communications Equipment	\$11,831	1/30/24	-3.0%	-26 bp	-3.9%	1.0%	-1.3%
Automotive Parts & Equipment	\$23,619	1/31/24	-2.9%	38 bp	5.0%	-4.6%	-4.4%
Industrial Machinery & Supplies & Compor	\$13,895	2/1/24	-2.7%	15 bp	16.7%	-2.8%	-5.2%
Industrial Conglomerates	\$129,286	2/1/24	-2.6%	18 bp	0.2%	-3.7%	-5.4%
Air Freight & Logistics	\$8,647	1/31/24	-2.6%	-71 bp	-38.2%	-13.8%	-14.2%
Industrial Machinery & Supplies & Compor	\$22,208	2/1/24	-2.5%	-122 bp	1.3%	3.3%	3.7%
Electrical Components & Equipment	\$30,712	1/31/24	-2.3%	-120 bp	-22.6%	-15.9%	-13.4%
Financial Exchanges & Data	\$19,294	2/2/24	-1.9%	39 bp	1.4%	-2.1%	-2.1%
I Air Freight & Logistics	\$120,846	1/30/24	-1.9%	8 bp	0.6%	-8.1%	-10.9%
Restaurants	\$105,283	1/30/24	-1.8%	-15 bp	-3.3%	0.5%	-1.8%
Life Sciences Tools & Services	\$10,435	2/1/24	-1.8%	-116 bp	-3.0%	-3.8%	-8.5%
Paper & Plastic Packaging Products & Ma	\$11,578	2/1/24	-1.6%	-367 bp	19.8%	-5.4%	-8.9%
Interactive Home Entertainment	\$36,752	1/30/24	-1.3%	31 bp	1.0%	1.6%	-1.3%
	Multi-Utilities Multi-Utilities Life & Health Insurance Multi-Family Residential REITs Integrated Oil & Gas Homebuilding Integrated Oil & Gas Metal Glass & Plastic Containers Homebuilding Paper & Plastic Packaging Products & Ma Oil & Gas Refining & Marketing Communications Equipment Automotive Parts & Equipment Industrial Machinery & Supplies & Compor Industrial Conglomerates Air Freight & Logistics Industrial Machinery & Supplies & Compor Electrical Components & Equipment Financial Exchanges & Data I Air Freight & Logistics Restaurants Life Sciences Tools & Services Paper & Plastic Packaging Products & Ma	Sub-industry group name(\$M)Multi-Utilities\$16,855Multi-Utilities\$25,191Life & Health Insurance\$44,892Multi-Family Residential REITs\$24,858Integrated Oil & Gas\$286,523Homebuilding\$23,270Integrated Oil & Gas\$407,551Metal Glass & Plastic Containers\$18,754Homebuilding\$22,847Paper & Plastic Packaging Products & Ma\$9,960Oil & Gas Refining & Marketing\$64,000Communications Equipment\$11,831Automotive Parts & Equipment\$23,619Industrial Machinery & Supplies & Compor\$13,895Industrial Machinery & Supplies & Compor\$129,286Air Freight & Logistics\$8,647Industrial Machinery & Supplies & Compor\$22,208Electrical Components & Equipment\$30,712Financial Ex changes & Data\$19,294I Air Freight & Logistics\$120,846Restaurants\$105,283Life Sciences Tools & Services\$10,435Paper & Plastic Packaging Products & Ma\$11,578	Sub-industry group name (\$M) date   Multi-Utilities \$16,855 2/1/24   Multi-Utilities \$25,191 2/1/24   Life & Health Insurance \$44,892 1/31/24   Multi-Family Residential REITs \$24,858 1/31/24   Integrated Oil & Gas \$286,523 2/2/24   Homebuilding \$23,270 1/30/24   Integrated Oil & Gas \$407,551 2/1/24   Metal Glass & Plastic Containers \$18,754 2/1/24   Homebuilding \$22,847 1/30/24   Paper & Plastic Packaging Products & Ma \$9,960 2/1/24   Oil & Gas Refining & Marketing \$64,000 1/31/24   Communications Equipment \$11,831 1/30/24   Automotive Parts & Equipment \$23,619 1/31/24   Industrial Machinery & Supplies & Compor \$13,895 2/1/24   Air Freight & Logistics \$8,647 1/31/24   Industrial Machinery & Supplies & Compor \$22,208 2/1/24   Electrical Components & Equipment \$30,712 1/31/24   Industrial M	Mkt cap Report   Sub-industry group name (\$M) date Sales   Multi-Utilities \$16,855 2/1/24 -25.7%   Multi-Utilities \$25,191 2/1/24 -21.5%   Life & Health Insurance \$44,892 1/31/24 -9.2%   Integrated Oil & Gas \$286,523 2/2/24 -7.4%   Homebuilding \$23,270 1/30/24 -6.7%   Integrated Oil & Gas \$407,551 2/2/24 -6.3%   Metal Glass & Plastic Containers \$18,754 2/1/24 -3.9%   Paper & Plastic Packaging Products & Ma \$9,960 2/1/24 -3.6%   Oil & Gas Refining & Marketing \$64,000 1/31/24 -3.9%   Paper & Plastic Packaging Products & Ma \$9,960 2/1/24 -3.6%   Oil & Gas Refining & Marketing \$64,000 1/31/24 -3.9%   Paper & Plastic Packaging Products & Ma \$9,960 2/1/24 -2.6%   Automotive Parts & Equipment \$11,831 1/30/24 -3.0%   Automotive Parts & Equipment \$23,619	Mkt cap Report EBIT   Sub-industry group name (\$M) date Sales margin   Multi-Utilities \$16,855 2/1/24 -25.7% 200 bp   Multi-Utilities \$25,191 2/1/24 -21.5% -   Life & Health Insurance \$44,892 1/31/24 -14.0% -2245 bp   Multi-Family Residential REITs \$24,858 1/31/24 -9.2% -   Integrated Oil & Gas \$286,523 2/2/24 -7.4% -1189 bp   Homebuilding \$23,270 1/30/24 -6.7% -26 bp   Integrated Oil & Gas \$407,551 2/2/24 -6.3% -   Metal Glass & Plastic Containers \$18,754 2/1/24 -4.3% 128 bp   Homebuilding \$22,847 1/30/24 -3.0% -302 bp   Oil & Gas Refining & Marketing \$64,000 1/31/24 -3.0% -26 bp   Automotive Parts & Equipment \$23,619 1/31/24 -2.9% 38 bp   Industrial Machinery & Supplies & Compor \$13,895 <td< td=""><td>Sub-industry group name (\$M) date Sales margin EPS   Multi-U tilities \$16,855 2/1/24 -25.7% 200 bp 0.6%   Multi-U tilities \$25,191 2/1/24 -21.5% 1.4%   Life &amp; Health Insurance \$44,892 1/31/24 -14.0% -2245 bp -11.9%   Multi-U tilities \$22,5791 2/1/24 -9.2% 31.0% 1.4%   Life &amp; Health Insurance \$44,892 1/31/24 -9.2% 31.0% 1.4%   Integrated Oil &amp; Gas \$22,870 1/30/24 -6.7% -26 bp 0.0%   Integrated Oil &amp; Gas \$407,551 2/2/24 -6.3% 13.0%   Metal Glass &amp; Plastic Containers \$18,754 2/1/24 -4.3% 128 bp 5.0%   Homebuilding \$22,847 1/30/24 -3.9% 35 bp 2.1%   Paper &amp; Plastic Packaging Products &amp; Ma \$9,960 2/1/24 -3.6% -302 bp -42.4%   Oil &amp; Gas Refining &amp; Marketing \$64,000 1/31/24 -3.0% <t< td=""><td>Mkt cap Report EBIT 1D Price   Sub-industry group name (\$M) date Sales margin EPS Reaction   Multi-Utilities \$16,855 2/1/24 -25.7% 200 bp 0.6% 1.7%   Multi-Utilities \$25,191 2/1/24 -21.5% 1.4% 0.0%   Life &amp; Health Insurance \$44,892 1/31/24 -41.0% -2245 bp -11.9% -10.9%   Multi-Family Residential REITS \$24,858 1/31/24 -9.2% 31.0% -1.7%   Integrated Oil &amp; Gas \$2286,523 2/2/24 -7.4% -1189 bp 8.0% 1.9%   Homebuilding \$23,270 1/30/24 -6.7% -26 bp 0.0% 0.3%   Integrated Oil &amp; Gas \$407,551 2/2/24 -6.3% 13.0% -1.5%   Metal Glass &amp; Plastic Containers \$18,754 2/1/24 -3.9% 35 bp 2.1% -0.4%   Paper &amp; Plastic Packaging Products &amp; Ma \$9,960 2/1/24 -3.6% -302 bp 4.6%</td></t<></td></td<>	Sub-industry group name (\$M) date Sales margin EPS   Multi-U tilities \$16,855 2/1/24 -25.7% 200 bp 0.6%   Multi-U tilities \$25,191 2/1/24 -21.5% 1.4%   Life & Health Insurance \$44,892 1/31/24 -14.0% -2245 bp -11.9%   Multi-U tilities \$22,5791 2/1/24 -9.2% 31.0% 1.4%   Life & Health Insurance \$44,892 1/31/24 -9.2% 31.0% 1.4%   Integrated Oil & Gas \$22,870 1/30/24 -6.7% -26 bp 0.0%   Integrated Oil & Gas \$407,551 2/2/24 -6.3% 13.0%   Metal Glass & Plastic Containers \$18,754 2/1/24 -4.3% 128 bp 5.0%   Homebuilding \$22,847 1/30/24 -3.9% 35 bp 2.1%   Paper & Plastic Packaging Products & Ma \$9,960 2/1/24 -3.6% -302 bp -42.4%   Oil & Gas Refining & Marketing \$64,000 1/31/24 -3.0% <t< td=""><td>Mkt cap Report EBIT 1D Price   Sub-industry group name (\$M) date Sales margin EPS Reaction   Multi-Utilities \$16,855 2/1/24 -25.7% 200 bp 0.6% 1.7%   Multi-Utilities \$25,191 2/1/24 -21.5% 1.4% 0.0%   Life &amp; Health Insurance \$44,892 1/31/24 -41.0% -2245 bp -11.9% -10.9%   Multi-Family Residential REITS \$24,858 1/31/24 -9.2% 31.0% -1.7%   Integrated Oil &amp; Gas \$2286,523 2/2/24 -7.4% -1189 bp 8.0% 1.9%   Homebuilding \$23,270 1/30/24 -6.7% -26 bp 0.0% 0.3%   Integrated Oil &amp; Gas \$407,551 2/2/24 -6.3% 13.0% -1.5%   Metal Glass &amp; Plastic Containers \$18,754 2/1/24 -3.9% 35 bp 2.1% -0.4%   Paper &amp; Plastic Packaging Products &amp; Ma \$9,960 2/1/24 -3.6% -302 bp 4.6%</td></t<>	Mkt cap Report EBIT 1D Price   Sub-industry group name (\$M) date Sales margin EPS Reaction   Multi-Utilities \$16,855 2/1/24 -25.7% 200 bp 0.6% 1.7%   Multi-Utilities \$25,191 2/1/24 -21.5% 1.4% 0.0%   Life & Health Insurance \$44,892 1/31/24 -41.0% -2245 bp -11.9% -10.9%   Multi-Family Residential REITS \$24,858 1/31/24 -9.2% 31.0% -1.7%   Integrated Oil & Gas \$2286,523 2/2/24 -7.4% -1189 bp 8.0% 1.9%   Homebuilding \$23,270 1/30/24 -6.7% -26 bp 0.0% 0.3%   Integrated Oil & Gas \$407,551 2/2/24 -6.3% 13.0% -1.5%   Metal Glass & Plastic Containers \$18,754 2/1/24 -3.9% 35 bp 2.1% -0.4%   Paper & Plastic Packaging Products & Ma \$9,960 2/1/24 -3.6% -302 bp 4.6%

**Sorted** 

by

Surprise magnitude

Relative to S&P 500

American Express Company 25 AXP

Source: Fundstrat, FactSet

For Exclusive Use of Fundstrat Clients Only

\$150,420 1/26/24

-1.3%

61 bp

-0.7%

7.2%

8.4%

fundstrat

**Consumer Finance** 

# **SALES MISSES** over the last week

### Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss



Sorted

	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
26	GWW	W.W. Grainger, Inc.	Trading Companies & Distributors	\$48,271	2/2/24	-1.0%	29 bp	3.5%	4.3%	4.3%
27	PFE	Pfizer Inc.	Pharmaceuticals	\$152,058	1/30/24	-0.8%	764 bp	163.2%	-1.6%	-2.6%
28	RCL	Royal Caribbean Group	Hotels Resorts & Cruise Lines	\$31,630	2/1/24	-0.8%	0 bp	9.2%	-1.7%	-5.5%
29	МО	Altria Group, Inc.	Торассо	\$73,151	2/1/24	-0.8%	-114 bp	0.4%	2.7%	0.8%
30	ITW	Illinois Tool Works Inc.	Industrial Machinery & Supplies & Compor	\$77,045	2/1/24	-0.7%	-31 bp	-1.1%	-3.3%	-4.2%
31	TER	Teradyne, Inc.	Semiconductor Materials & Equipment	\$14,733	1/30/24	-0.7%	10 bp	10.0%	-6.0%	-8.5%
32	Π	Trane Technologies plc	Building Products	\$62,983	2/1/24	-0.6%	57 bp	1.7%	6.2%	7.5%
33	BDX	Becton, Dickinson and Company	Health Care Equipment	\$68,676	2/1/24	-0.6%	73 bp	11.7%	0.2%	-3.0%
34	GEN	Gen Digital Inc.	Systems Software	\$13,602	2/1/24	-0.5%	-11 bp	-1.6%	-12.3%	-12.3%
35	NSC	Norfolk Southern Corporation	Rail Transportation	\$56,778	1/26/24	-0.4%	-143 bp	-1.4%	-1.4%	4.2%
36	MCHP	Microchip Technology Incorporated	Semiconductors	\$45,605	2/1/24	-0.4%	89 bp	3.9%	-2.7%	-2.7%
37	TSCO	Tractor Supply Company	Other Specialty Retail	\$25,184	2/1/24	-0.4%	28 bp	2.8%	3.3%	1.4%
38	JCI	Johnson Controls International plc	Building Products	\$37,106	1/30/24	-0.4%	-35 bp	0.1%	-3.8%	-4.5%
39	ARE	Alexandria Real Estate Equities, In	Office REITs	\$21,252	1/29/24	-0.2%	-398 bp	-191.0%	-4.1%	-4.6%
40	SYY	Sysco Corporation	Food Distributors	\$40,563	1/30/24	-0.1%	3 bp	1.6%	7.6%	7.8%
41	EMN	Eastman Chemical Company	Specialty Chemicals	\$9,793	2/1/24	-0.1%	225 bp	1.1%	-3.7%	-3.7%
42	ODFL	Old Dominion Freight Line, Inc.	Cargo Ground Transportation	\$44,594	1/31/24	-0.0%	15 bp	3.3%	0.4%	2.6%
43	MDLZ	Mondelez International, Inc. Class	Packaged Foods & Meats	\$104,612	1/30/24	-0.0%	-8 bp	7.7%	0.2%	0.0%
					3					

# fundstrat

Relative to S&P 500

Since

1D Price

Source: Fundstrat, FactSet

# EPS BEATS over the last week

### Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

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		_		Mkt cap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
1	CPT	Camden Property Trust	Multi-Family Residential REITs	\$10,311	2/1/24	0.1%		405.9%	-0.0%	-0.0%
2	PFE	Pfizer Inc.	Pharmaceuticals	\$152,058	1/30/24	-0.8%	764 bp	163.2%	-1.6%	-2.6%
3	CTVA	Cortev a Inc	Fertilizers & Agricultural Chemicals	\$37,379	1/31/24	2.9%	683 bp	158.2%	17.6%	14.3%
4	MRK	Merck & Co., Inc.	Pharmaceuticals	\$320,325	2/1/24	1.0%	114 bp	127.7%	3.4%	2.3%
5	CLX	Clorox Company	Household Products	\$19,398	2/1/24	10.3%	732 bp	97.7%	4.6%	4.6%
6	EQR	Equity Residential	Multi-Family Residential REITs	\$22,848	1/30/24	0.3%		90.7%	3.1%	0.8%
7	MPC	Marathon Petroleum Corporation	Oil & Gas Refining & Marketing	\$63,155	1/30/24	5.5%	193 bp	81.7%	6.1%	3.2%
8	MTCH	Match Group, Inc.	Interactive Media & Services	\$10,171	1/30/24	0.6%	625 bp	64.0%	3.3%	-1.5%
9	СВ	Chubb Limited	Property & Casualty Insurance	\$100,647	1/30/24	3.3%	108 bp	62.0%	2.4%	0.8%
10	HII	Huntington Ingalls Industries, Inc.	Aerospace & Defense	\$10,666	2/1/24	14.5%	253 bp	61.5%	2.2%	1.4%
11	BA	Boeing Company	Aerospace & Defense	\$127,750	1/31/24	3.9%	67 bp	35.6%	6.9%	3.8%
12	PSX	Phillips 66	Oil & Gas Refining & Marketing	\$64,000	1/31/24	-3.4%	105 bp	31.7%	2.9%	1.5%
13	AVB	AvalonBay Communities, Inc.	Multi-Family Residential REITs	\$24,858	1/31/24	-9.2%		31.0%	-1.7%	-4.5%
14	QRVO	Qorvo, Inc.	Semiconductors	\$10,084	1/31/24	7.1%	226 bp	26.6%	4.8%	1.5%
15	AMZN	Amazon.com, Inc.	Broadline Retail	\$1,775,485	2/1/24	2.4%	151 bp	25.9%	6.8%	6.8%
16	HIG	Hartford Financial Services Group,	, Property & Casualty Insurance	\$27,166	2/1/24	9.6%	231 bp	25.1%	2.7%	2.7%
17	BXP	Boston Properties, Inc.	Office REITs	\$9,996	1/30/24	2.1%	-65 bp	23.9%	-3.4%	-9.7%
18	HES	Hess Corporation	Oil & Gas Exploration & Production	\$44,833	1/31/24	10.0%		20.0%	-0.5%	1.0%
19	IP	International Paper Company	Paper & Plastic Packaging Products & Ma	\$11,578	2/1/24	-1.6%	-367 bp	19.8%	-5.4%	-8.9%
20	HCA	HCA Healthcare Inc	Health Care Facilities	\$82,820	1/30/24	4.8%	88 bp	16.9%	5.2%	7.3%
21	PH	Parker-Hannifin Corporation	Industrial Machinery & Supplies & Compor	\$65,569	2/1/24	0.1%	-2 bp	16.7%	6.4%	7.5%
22	SWK	Stanley Black & Decker, Inc.	Industrial Machinery & Supplies & Compor	\$13,895	2/1/24	-2.7%	15 bp	16.7%	-2.8%	-5.2%
23	QCOM	I QUALCOMM Incorporated	Semiconductors	\$158,126	1/31/24	4.3%	332 bp	16.0%	-6.2%	-6.9%
24	PTC	PTC Inc.	Application Software	\$21,347	1/31/24	2.3%	153 bp	15.0%	-1.9%	-3.4%
25	GM	General Motors Company	Automobile Manufacturers	\$44,919	1/30/24	9.5%	-42 bp	14.7%	9.5%	25.8%
Sou	rce: Fun	ndstrat, FactSet				5			ſ	1.1
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Sorted

by

Relative to S&P 500

Surprise magnitude

# **EPS BEATS** over the last week

### Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

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				Mkt cap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
26	CAH	Cardinal Health, Inc.	Health Care Distributors	\$25,500	2/1/24	0.8%	-1 bp	13.9%	-5.0%	-7.6%
27	COR	Cencora, Inc.	Health Care Distributors	\$46,876	1/31/24	4.3%	8 bp	13.3%	7.1%	5.9%
28	XOM	Exxon Mobil Corporation	Integrated Oil & Gas	\$407,551	2/2/24	-6.3%		13.0%	-1.5%	-1.5%
29	BEN	Franklin Resources, Inc.	Asset Management & Custody Banks	\$14,170	1/29/24	1.0%	87 bp	12.9%	-1.0%	-3.8%
30	FFIV	F5, Inc.	Communications Equipment	\$10,891	1/29/24	1.1%	217 bp	12.7%	0.9%	-0.7%
31	MSCI	MSCI Inc. Class A	Financial Exchanges & Data	\$46,906	1/30/24	4.1%	265 bp	11.9%	9.4%	7.0%
32	BDX	Becton, Dickinson and Company	Health Care Equipment	\$68,676	2/1/24	-0.6%	73 bp	11.7%	0.2%	-3.0%
33	ALGN	Align Technology, Inc.	Health Care Supplies	\$20,978	1/31/24	2.5%	170 bp	11.2%	1.0%	0.1%
34	META	Meta Platforms Inc. Class A	Interactive Media & Services	\$1,220,539	2/1/24	2.5%	200 bp	10.5%	19.2%	19.2%
35	REGN	Regeneron Pharmaceuticals, Inc.	Biotechnology	\$102,975	2/2/24	4.2%	209 bp	10.5%	-2.4%	-2.4%
36	TER	Teradyne, Inc.	Semiconductor Materials & Equipment	\$14,733	1/30/24	-0.7%	10 bp	10.0%	-6.0%	-8.5%
37	BMY	Bristol-Myers Squibb Company	Pharmaceuticals	\$99,113	2/2/24	2.5%	17 bp	9.4%	-1.0%	-1.0%
38	DHR	Danaher Corporation	Life Sciences Tools & Services	\$182,087	1/30/24	4.6%	76 bp	9.2%	4.8%	4.7%
39	RCL	Royal Caribbean Group	Hotels Resorts & Cruise Lines	\$31,630	2/1/24	-0.8%	0 bp	9.2%	-1.7%	-5.5%
40	WHR	Whirlpool Corporation	Household Appliances	\$6,058	1/29/24	2.1%	-85 bp	9.0%	-6.5%	-6.9%
41	NUE	Nucor Corporation	Steel	\$45,084	1/29/24	0.9%	-13 bp	8.1%	7.0%	3.2%
42	CVX	Chevron Corporation	Integrated Oil & Gas	\$286,523	2/2/24	-7.4%	-1189 bp	8.0%	1.9%	1.9%
43	MDLZ	Mondelez International, Inc. Class	Packaged Foods & Meats	\$104,612	1/30/24	-0.0%	-8 bp	7.7%	0.2%	0.0%
44	RVTY	Revvity, Inc.	Life Sciences Tools & Services	\$13,034	2/1/24	2.8%	-25 bp	7.3%	0.7%	-3.8%
45	BSX	Boston Scientific Corporation	Health Care Equipment	\$94,301	1/31/24	3.7%	-12 bp	7.2%	4.6%	4.1%
46	MKTX	MarketAxess Holdings Inc.	Financial Exchanges & Data	\$8,518	1/31/24	0.3%	-73 bp	6.6%	-16.2%	-18.8%
47	SYK	Stryker Corporation	Health Care Equipment	\$129,958	1/30/24	3.8%	-8 bp	5.9%	7.6%	7.3%
48	MSFT	Microsoft Corporation	Systems Software	\$3,055,546	1/30/24	1.4%	76 bp	5.7%	-1.1%	-0.0%
49	APTV	Aptiv PLC	Automotive Parts & Equipment	\$23,619	1/31/24	-2.9%	38 bp	5.0%	-4.6%	-4.4%
50	BALL	Ball Corporation	Metal Glass & Plastic Containers	\$18,754	2/1/24	-4.3%	128 bp	5.0%	5.9%	4.9%
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Source: Fundstrat, FactSet

For Exclusive Use of Fundstrat Clients Only

Sorted

by

Surprise magnitude

Relative to S&P 500

fundstrat

# **EPS BEATS** over the last week

### Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

						ourprise magnitude				
				Mkt cap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
51	FTV	Fortive Corp.	Industrial Machinery & Supplies & Compor	\$29,176	1/31/24	1.3%	-739 bp	4.5%	6.3%	10.5%
52	CI	Cigna Group	Health Care Services	\$94,762	2/2/24	4.6%	-83 bp	3.9%	4.3%	4.3%
53	MCHP	Microchip Technology Incorporated	I Semiconductors	\$45,605	2/1/24	-0.4%	89 bp	3.9%	-2.7%	-2.7%
54	AAPL	Apple Inc.	Technology Hardware Storage & Periphera	\$2,873,594	2/1/24	1.3%	62 bp	3.8%	-1.6%	-1.6%
55	GWW	W.W. Grainger, Inc.	Trading Companies & Distributors	\$48,271	2/2/24	-1.0%	29 bp	3.5%	4.3%	4.3%
56	ODFL	Old Dominion Freight Line, Inc.	Cargo Ground Transportation	\$44,594	1/31/24	-0.0%	15 bp	3.3%	0.4%	2.6%
57	MA	Mastercard Incorporated Class A	Transaction & Payment Processing Service	\$431,765	1/31/24	1.0%	-49 bp	3.3%	2.5%	2.8%
58	ETN	Eaton Corp. Plc	Electrical Components & Equipment	\$107,851	2/1/24	1.0%	-2 bp	3.2%	6.3%	7.4%
59	HOLX	Hologic, Inc.	Health Care Equipment	\$17,003	2/1/24	2.4%	-52 bp	3.2%	-3.7%	-3.7%
60	HUBB	Hubbell Incorporated	Electrical Components & Equipment	\$18,984	1/30/24	1.9%	-55 bp	3.1%	3.6%	5.8%
61	BR	Broadridge Financial Solutions, Inc	. Data Processing & Outsourced Services	\$23,734	2/1/24	0.2%	8 bp	3.0%	-2.5%	-3.5%
62	GOOG	Alphabet Inc. Class A	Interactive Media & Services	\$1,796,116	1/30/24	1.2%	-23 bp	2.9%	-5.9%	-6.7%
63	TSCO	Tractor Supply Company	Other Specialty Retail	\$25,184	2/1/24	-0.4%	28 bp	2.8%	3.3%	1.4%
64	NDAQ	Nasdaq, Inc.	Financial Exchanges & Data	\$32,685	1/31/24	4.3%	408 bp	2.3%	0.4%	-3.8%
65	CL	Colgate-Palmolive Company	Household Products	\$69,674	1/26/24	1.2%	29 bp	2.2%	2.0%	2.9%
66	PHM	PulteGroup, Inc.	Homebuilding	\$22,847	1/30/24	-3.9%	35 bp	2.1%	-0.4%	-0.7%
67	TT	Trane Technologies plc	Building Products	\$62,983	2/1/24	-0.6%	57 bp	1.7%	6.2%	7.5%
68	DGX	Quest Diagnostics Incorporated	Health Care Services	\$14,054	2/1/24	1.5%	-141 bp	1.7%	-2.2%	-5.0%
69	SYY	Sysco Corporation	Food Distributors	\$40,563	1/30/24	-0.1%	3 bp	1.6%	7.6%	7.8%
70	ADP	Automatic Data Processing, Inc.	Human Resource & Employment Services	\$102,337	1/31/24	0.3%	22 bp	1.5%	4.6%	3.6%
71	WEC	WEC Energy Group Inc	Multi-Utilities	\$25,191	2/1/24	-21.5%		1.4%	0.0%	-3.4%
72	CBOE	Cboe Global Markets Inc	Financial Exchanges & Data	\$19,294	2/2/24	-1.9%	39 bp	1.4%	-2.1%	-2.1%
73	AOS	A. O. Smith Corporation	Building Products	\$11,649	1/30/24	0.2%	-19 bp	1.4%	-2.3%	-4.7%
74	OTIS	Otis Worldwide Corporation	Industrial Machinery & Supplies & Compor	\$37,230	1/31/24	1.5%	-38 bp	1.4%	-0.1%	0.4%
75	DOV	Dover Corporation	Industrial Machinery & Supplies & Compor	\$22,208	2/1/24	-2.5%	-122 bp	1.3%	3.3%	3.7%
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Source: Fundstrat, FactSet

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Sorted

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Relative to S&P 500

fundstrat

Surprise magnitude

# **EPS MISSES** over the last week

### Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

				Mkt cap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
1	ARE	Alex andria Real Estate Equities, I	n Office REITs	\$21,252	1/29/24	-0.2%	-398 bp	-191.0%	-4.1%	-4.6%
2	WRK	WestRock Company	Paper & Plastic Packaging Products & Ma	\$9,960	2/1/24	-3.6%	-302 bp	-42.4%	-3.8%	-5.9%
3	CHRW	C.H. Robinson Worldwide, Inc.	Air Freight & Logistics	\$8,647	1/31/24	-2.6%	-71 bp	-38.2%	-13.8%	-14.2%
4	ROK	Rockwell Automation, Inc.	Electrical Components & Equipment	\$30,712	1/31/24	-2.3%	-120 bp	-22.6%	-15.9%	-13.4%
5	CHTR	Charter Communications, Inc. Cla	as Cable & Satellite	\$47,218	2/2/24	0.1%	-44 bp	-19.3%	-17.6%	-17.6%
6	AFL	Aflac Incorporated	Life & Health Insurance	\$44,892	1/31/24	-14.0%	-2245 bp	-11.9%	-10.9%	-11.2%
7	LYB	LyondellBasell Industries NV	Commodity Chemicals	\$30,120	2/2/24	0.8%	-71 bp	-5.3%	-2.9%	-2.9%
8	AON	Aon Plc Class A	Insurance Brokers	\$58,543	2/2/24	0.6%	1 bp	-4.5%	-3.6%	-3.6%
9	JNPR	Juniper Networks, Inc.	Communications Equipment	\$11,831	1/30/24	-3.0%	-26 bp	-3.9%	1.0%	-1.3%
10	SBUX	Starbucks Corporation	Restaurants	\$105,283	1/30/24	-1.8%	-15 bp	-3.3%	0.5%	-1.8%
11	TECH	Bio-Techne Corporation	Life Sciences Tools & Services	\$10,435	2/1/24	-1.8%	-116 bp	-3.0%	-3.8%	-8.5%
12	MET	MetLife, Inc.	Life & Health Insurance	\$48,816	1/31/24	3.1%	-24 bp	-2.7%	-7.0%	-7.2%
13	GEN	Gen Digital Inc.	Systems Software	\$13,602	2/1/24	-0.5%	-11 bp	-1.6%	-12.3%	-12.3%
14	NSC	Norfolk Southern Corporation	Rail Transportation	\$56,778	1/26/24	-0.4%	-143 bp	-1.4%	-1.4%	4.2%
15	ITW	Illinois Tool Works Inc.	Industrial Machinery & Supplies & Compor	\$77,045	2/1/24	-0.7%	-31 bp	-1.1%	-3.3%	-4.2%
16	GLW	Corning Inc	Electronic Components	\$27,515	1/30/24	0.5%	-6 bp	-0.8%	7.0%	2.9%
17	AXP	American Express Company	Consumer Finance	\$150,420	1/26/24	-1.3%	61 bp	-0.7%	7.2%	8.4%
18	AMD	Advanced Micro Devices, Inc.	Semiconductors	\$287,061	1/30/24	0.7%	-46 bp	-0.5%	-0.9%	2.6%
19	AVY	Avery Dennison Corporation	Paper & Plastic Packaging Products & Ma	\$16,014	1/31/24	0.7%	-1 bp	-0.3%	0.7%	-1.9%
20	ABBV	AbbVie, Inc.	Biotechnology	\$297,794	2/2/24	2.0%	-165 bp	-0.1%	-0.4%	-0.4%

Sorted

by

Relative to S&P 500

Surprise magnitude

For Exclusive Use of Fundstrat Clients Only

Source: Fundstrat, FactSet

### **EBIT MARGIN BEATS** over the last week

### Figure: Companies beating margin estimates

Sorted based on magnitude of operating margin beat

				Mkt cap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
1	PFE	Pfizer Inc.	Pharmaceuticals	\$152,058	1/30/24	-0.8%	764 bp	163.2%	-1.6%	-2.6%
2	CLX	Clorox Company	Household Products	\$19,398	2/1/24	10.3%	732 bp	97.7%	4.6%	4.6%
3	CTVA	Cortev a Inc	Fertilizers & Agricultural Chemicals	\$37,379	1/31/24	2.9%	683 bp	158.2%	17.6%	14.3%
4	МТСН	Match Group, Inc.	Interactive Media & Services	\$10,171	1/30/24	0.6%	625 bp	64.0%	3.3%	-1.5%
5	NDAQ	Nasdaq, Inc.	Financial Exchanges & Data	\$32,685	1/31/24	4.3%	408 bp	2.3%	0.4%	-3.8%
6	QCOM	QUALCOMM Incorporated	Semiconductors	\$158,126	1/31/24	4.3%	332 bp	16.0%	-6.2%	-6.9%
7	MSCI	MSCI Inc. Class A	Financial Exchanges & Data	\$46,906	1/30/24	4.1%	265 bp	11.9%	9.4%	7.0%
8	HII	Huntington Ingalls Industries, Inc.	Aerospace & Defense	\$10,666	2/1/24	14.5%	253 bp	61.5%	2.2%	1.4%
9	HIG	Hartford Financial Services Group,	Property & Casualty Insurance	\$27,166	2/1/24	9.6%	231 bp	25.1%	2.7%	2.7%
10	QRVO	Qorvo, Inc.	Semiconductors	\$10,084	1/31/24	7.1%	226 bp	26.6%	4.8%	1.5%
11	EMN	Eastman Chemical Company	Specialty Chemicals	\$9,793	2/1/24	-0.1%	225 bp	1.1%	-3.7%	-3.7%
12	FFIV	F5, Inc.	Communications Equipment	\$10,891	1/29/24	1.1%	217 bp	12.7%	0.9%	-0.7%
13	REGN	Regeneron Pharmaceuticals, Inc.	Biotechnology	\$102,975	2/2/24	4.2%	209 bp	10.5%	-2.4%	-2.4%
14	CMS	CMS Energy Corporation	Multi-U tilities	\$16,855	2/1/24	-25.7%	200 bp	0.6%	1.7%	-1.3%
15	META	Meta Platforms Inc. Class A	Interactive Media & Services	\$1,220,539	2/1/24	2.5%	200 bp	10.5%	19.2%	19.2%
16	MPC	Marathon Petroleum Corporation	Oil & Gas Refining & Marketing	\$63,155	1/30/24	5.5%	193 bp	81.7%	6.1%	3.2%
17	ALGN	Align Technology, Inc.	Health Care Supplies	\$20,978	1/31/24	2.5%	170 bp	11.2%	1.0%	0.1%
18	PTC	PTC Inc.	Application Software	\$21,347	1/31/24	2.3%	153 bp	15.0%	-1.9%	-3.4%
19	AMZN	Amazon.com, Inc.	Broadline Retail	\$1,775,485	2/1/24	2.4%	151 bp	25.9%	6.8%	6.8%
20	BALL	Ball Corporation	Metal Glass & Plastic Containers	\$18,754	2/1/24	-4.3%	128 bp	5.0%	5.9%	4.9%
21	MRK	Merck & Co., Inc.	Pharmaceuticals	\$320,325	2/1/24	1.0%	114 bp	127.7%	3.4%	2.3%
22	СВ	Chubb Limited	Property & Casualty Insurance	\$100,647	1/30/24	3.3%	108 bp	62.0%	2.4%	0.8%
23	PSX	Phillips 66	Oil & Gas Refining & Marketing	\$64,000	1/31/24	-3.4%	105 bp	31.7%	2.9%	1.5%
24	MCHP	Microchip Technology Incorporated	Semiconductors	\$45,605	2/1/24	-0.4%	89 bp	3.9%	-2.7%	-2.7%
25	HCA	HCA Healthcare Inc	Health Care Facilities	\$82,820	1/30/24	4.8%	88 bp	16.9%	5.2%	7.3%
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Sorted

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Surprise magnitude

Relative to S&P 500

fundstrat

Source: Fundstrat, FactSet

### **EBIT MARGIN BEATS** over the last week

### Figure: Companies beating margin estimates

Sorted based on magnitude of operating margin beat

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				Mkt cap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
26	BEN	Franklin Resources, Inc.	Asset Management & Custody Banks	\$14,170	1/29/24	1.0%	87 bp	12.9%	-1.0%	-3.8%
27	DHR	Danaher Corporation	Life Sciences Tools & Services	\$182,087	1/30/24	4.6%	76 bp	9.2%	4.8%	4.7%
28	MSFT	Microsoft Corporation	Systems Software	\$3,055,546	1/30/24	1.4%	76 bp	5.7%	-1.1%	-0.0%
29	BDX	Becton, Dickinson and Company	Health Care Equipment	\$68,676	2/1/24	-0.6%	73 bp	11.7%	0.2%	-3.0%
30	BA	Boeing Company	Aerospace & Defense	\$127,750	1/31/24	3.9%	67 bp	35.6%	6.9%	3.8%
31	AAPL	Apple Inc.	Technology Hardware Storage & Periphera	\$2,873,594	2/1/24	1.3%	62 bp	3.8%	-1.6%	-1.6%
32	AXP	American Express Company	Consumer Finance	\$150,420	1/26/24	-1.3%	61 bp	-0.7%	7.2%	8.4%
33	Π	Trane Technologies plc	Building Products	\$62,983	2/1/24	-0.6%	57 bp	1.7%	6.2%	7.5%
34	CBOE	Cboe Global Markets Inc	Financial Exchanges & Data	\$19,294	2/2/24	-1.9%	39 bp	1.4%	-2.1%	-2.1%
35	APTV	Aptiv PLC	Automotive Parts & Equipment	\$23,619	1/31/24	-2.9%	38 bp	5.0%	-4.6%	-4.4%
36	PHM	PulteGroup, Inc.	Homebuilding	\$22,847	1/30/24	-3.9%	35 bp	2.1%	-0.4%	-0.7%
37	EA	Electronic Arts Inc.	Interactive Home Entertainment	\$36,752	1/30/24	-1.3%	31 bp	1.0%	1.6%	-1.3%
38	GWW	W.W. Grainger, Inc.	Trading Companies & Distributors	\$48,271	2/2/24	-1.0%	29 bp	3.5%	4.3%	4.3%
39	CL	Colgate-Palmolive Company	Household Products	\$69,674	1/26/24	1.2%	29 bp	2.2%	2.0%	2.9%
40	TSCO	Tractor Supply Company	Other Specialty Retail	\$25,184	2/1/24	-0.4%	28 bp	2.8%	3.3%	1.4%
41	ADP	Automatic Data Processing, Inc.	Human Resource & Employment Services	\$102,337	1/31/24	0.3%	22 bp	1.5%	4.6%	3.6%
42	HON	Honeywell International Inc.	Industrial Conglomerates	\$129,286	2/1/24	-2.6%	18 bp	0.2%	-3.7%	-5.4%
43	BMY	Bristol-Myers Squibb Company	Pharmaceuticals	\$99,113	2/2/24	2.5%	17 bp	9.4%	-1.0%	-1.0%
44	ODFL	Old Dominion Freight Line, Inc.	Cargo Ground Transportation	\$44,594	1/31/24	-0.0%	15 bp	3.3%	0.4%	2.6%
45	SWK	Stanley Black & Decker, Inc.	Industrial Machinery & Supplies & Compor	\$13,895	2/1/24	-2.7%	15 bp	16.7%	-2.8%	-5.2%
46	SWKS	Skyworks Solutions, Inc.	Semiconductors	\$16,208	1/30/24	0.1%	14 bp	0.9%	1.7%	-3.7%
47	TER	Teradyne, Inc.	Semiconductor Materials & Equipment	\$14,733	1/30/24	-0.7%	10 bp	10.0%	-6.0%	-8.5%
48	BR	Broadridge Financial Solutions, Inc	2. Data Processing & Outsourced Services	\$23,734	2/1/24	0.2%	8 bp	3.0%	-2.5%	-3.5%
49	UPS	United Parcel Service, Inc. Class	I Air Freight & Logistics	\$120,846	1/30/24	-1.9%	8 bp	0.6%	-8.1%	-10.9%
50	COR	Cencora, Inc.	Health Care Distributors	\$46,876	1/31/24	4.3%	8 bp	13.3%	7.1%	5.9%
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Sorted

by

Surprise magnitude

Relative to S&P 500

fundstrat



### **EBIT MARGIN BEATS** over the last week

### Sorted by

Surprise magnitude

### Figure: Companies beating margin estimates

Sorted based on magnitude of operating margin beat

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				Mkt cap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
51	RHI	Robert Half Inc.	Human Resource & Employment Services	\$8,563	1/30/24	0.3%	3 bp	0.3%	-0.7%	-1.4%
52	SYY	Sysco Corporation	Food Distributors	\$40,563	1/30/24	-0.1%	3 bp	1.6%	7.6%	7.8%
53	AON	Aon Plc Class A	Insurance Brokers	\$58,543	2/2/24	0.6%	1 bp	-4.5%	-3.6%	-3.6%
54	RCL	Royal Caribbean Group	Hotels Resorts & Cruise Lines	\$31,630	2/1/24	-0.8%	0 bp	9.2%	-1.7%	-5.5%
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Relative to S&P 500

### **EBIT MARGIN MISSES** over the last week

### Figure: Companies beating margin estimates

Sorted based on magnitude of operating margin beat

				Mktcap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
1	AFL	Aflac Incorporated	Life & Health Insurance	\$44,892	1/31/24	-14.0%	-2,245 bp	-11.9%	-10.9%	-11.2%
2	CVX	Chevron Corporation	Integrated Oil & Gas	\$286,523	2/2/24	-7.4%	-1,189 bp	8.0%	1.9%	1.9%
3	FTV	Fortive Corp.	Industrial Machinery & Supplies & Compor	\$29,176	1/31/24	1.3%	-739 bp	4.5%	6.3%	10.5%
4	ARE	Alexandria Real Estate Equities, Ir	n Office REITs	\$21,252	1/29/24	-0.2%	-398 bp	-191.0%	-4.1%	-4.6%
5	IP	International Paper Company	Paper & Plastic Packaging Products & Ma	\$11,578	2/1/24	-1.6%	-367 bp	19.8%	-5.4%	-8.9%
6	WRK	WestRock Company	Paper & Plastic Packaging Products & Ma	\$9,960	2/1/24	-3.6%	-302 bp	-42.4%	-3.8%	-5.9%
7	ABBV	AbbVie, Inc.	Biotechnology	\$297,794	2/2/24	2.0%	-165 bp	-0.1%	-0.4%	-0.4%
8	NSC	Norfolk Southern Corporation	Rail Transportation	\$56,778	1/26/24	-0.4%	-143 bp	-1.4%	-1.4%	4.2%
9	DGX	Quest Diagnostics Incorporated	Health Care Services	\$14,054	2/1/24	1.5%	-141 bp	1.7%	-2.2%	-5.0%
10	DOV	Dover Corporation	Industrial Machinery & Supplies & Compor	\$22,208	2/1/24	-2.5%	-122 bp	1.3%	3.3%	3.7%
11	ROK	Rockwell Automation, Inc.	Electrical Components & Equipment	\$30,712	1/31/24	-2.3%	-120 bp	-22.6%	-15.9%	-13.4%
12	TECH	Bio-Techne Corporation	Life Sciences Tools & Services	\$10,435	2/1/24	-1.8%	-116 bp	-3.0%	-3.8%	-8.5%
13	МО	Altria Group, Inc.	Тоbассо	\$73,151	2/1/24	-0.8%	-114 bp	0.4%	2.7%	0.8%
14	WHR	Whirlpool Corporation	Household Appliances	\$6,058	1/29/24	2.1%	-85 bp	9.0%	-6.5%	-6.9%
15	CI	Cigna Group	Health Care Services	\$94,762	2/2/24	4.6%	-83 bp	3.9%	4.3%	4.3%
16	MKTX	MarketAxess Holdings Inc.	Financial Exchanges & Data	\$8,518	1/31/24	0.3%	-73 bp	6.6%	-16.2%	-18.8%
17	CHRW	C.H. Robinson Worldwide, Inc.	Air Freight & Logistics	\$8,647	1/31/24	-2.6%	-71 bp	-38.2%	-13.8%	-14.2%
18	LYB	LyondellBasell Industries NV	Commodity Chemicals	\$30,120	2/2/24	0.8%	-71 bp	-5.3%	-2.9%	-2.9%
19	BXP	Boston Properties, Inc.	Office REITs	\$9,996	1/30/24	2.1%	-65 bp	23.9%	-3.4%	-9.7%
20	HUBB	Hubbell Incorporated	Electrical Components & Equipment	\$18,984	1/30/24	1.9%	-55 bp	3.1%	3.6%	5.8%
21	CHD	Church & Dwight Co., Inc.	Household Products	\$24,483	2/2/24	1.0%	-53 bp	0.6%	-3.4%	-3.4%
22	HOLX	Hologic, Inc.	Health Care Equipment	\$17,003	2/1/24	2.4%	-52 bp	3.2%	-3.7%	-3.7%
23	MA	Mastercard Incorporated Class A	Transaction & Payment Processing Service	\$431,765	1/31/24	1.0%	-49 bp	3.3%	2.5%	2.8%
24	AMD	Advanced Micro Devices, Inc.	Semiconductors	\$287,061	1/30/24	0.7%	-46 bp	-0.5%	-0.9%	2.6%
25	CHTR	Charter Communications, Inc. Cla	s Cable & Satellite	\$47,218	2/2/24	0.1%	-44 bp	-19.3%	-17.6%	-17.6%
Soι	Source: Fundstrat, FactSet									

Sorted

by

Surprise magnitude

# fundstrat

Relative to S&P 500

### **EBIT MARGIN MISSES** over the last week

### Figure: Companies beating margin estimates

Sorted based on magnitude of operating margin beat

				Mkt cap	Report		EBIT		1D Price	Since
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	Reaction	report
26	GM	General Motors Company	Automobile Manufacturers	\$44,919	1/30/24	9.5%	-42 bp	14.7%	9.5%	25.8%
27	OTIS	Otis Worldwide Corporation	Industrial Machinery & Supplies & Compor	\$37,230	1/31/24	1.5%	-38 bp	1.4%	-0.1%	0.4%
28	ROP	Roper Technologies, Inc.	Application Software	\$58,712	1/31/24	2.1%	-37 bp	0.8%	-2.8%	-2.8%
29	JCI	Johnson Controls International plc	Building Products	\$37,106	1/30/24	-0.4%	-35 bp	0.1%	-3.8%	-4.5%
30	ITW	Illinois Tool Works Inc.	Industrial Machinery & Supplies & Compor	\$77,045	2/1/24	-0.7%	-31 bp	-1.1%	-3.3%	-4.2%
31	PNR	Pentair plc	Industrial Machinery & Supplies & Compor	\$12,204	1/30/24	0.9%	-27 bp	0.8%	-0.4%	0.2%
32	JNPR	Juniper Networks, Inc.	Communications Equipment	\$11,831	1/30/24	-3.0%	-26 bp	-3.9%	1.0%	-1.3%
33	NVR	NVR, Inc.	Homebuilding	\$23,270	1/30/24	- <mark>6</mark> .7%	-26 bp	0.0%	0.3%	2.4%
34	RVTY	Revvity, Inc.	Life Sciences Tools & Services	\$13,034	2/1/24	2.8%	-25 bp	7.3%	0.7%	-3.8%
35	MET	MetLife, Inc.	Life & Health Insurance	\$48,816	1/31/24	3.1%	-24 bp	-2.7%	-7.0%	-7.2%
36	GOOG	l Alphabet Inc. Class A	Interactive Media & Services	\$1,796,116	1/30/24	1.2%	-23 bp	2.9%	-5.9%	-6.7%
37	AOS	A. O. Smith Corporation	Building Products	\$11,649	1/30/24	0.2%	-19 bp	1.4%	-2.3%	-4.7%
38	SBUX	Starbucks Corporation	Restaurants	\$105,283	1/30/24	-1.8%	-15 bp	-3.3%	0.5%	-1.8%
39	NUE	Nucor Corporation	Steel	\$45,084	1/29/24	0.9%	-13 bp	8.1%	7.0%	3.2%
40	BSX	Boston Scientific Corporation	Health Care Equipment	\$94,301	1/31/24	3.7%	-12 bp	7.2%	4.6%	4.1%
41	GEN	Gen Digital Inc.	Systems Software	\$13,602	2/1/24	-0.5%	-11 bp	-1.6%	-12.3%	-12.3%
42	SYK	Stryker Corporation	Health Care Equipment	\$129,958	1/30/24	3.8%	-8 bp	5.9%	7.6%	7.3%
43	MDLZ	Mondelez International, Inc. Class	Packaged Foods & Meats	\$104,612	1/30/24	-0.0%	-8 bp	7.7%	0.2%	0.0%
44	GLW	Corning Inc	Electronic Components	\$27,515	1/30/24	0.5%	-6 bp	-0.8%	7.0%	2.9%
45	PH	Parker-Hannifin Corporation	Industrial Machinery & Supplies & Compor	\$65,569	2/1/24	0.1%	-2 bp	16.7%	6.4%	7.5%
46	ETN	Eaton Corp. Plc	Electrical Components & Equipment	\$107,851	2/1/24	1.0%	-2 bp	3.2%	6.3%	7.4%
47	ТМО	Thermo Fisher Scientific Inc.	Life Sciences Tools & Services	\$213,208	1/31/24	1.4%	-1 bp	0.5%	-3.4%	-3.4%
48	CAH	Cardinal Health, Inc.	Health Care Distributors	\$25,500	2/1/24	0.8%	-1 bp	13.9%	-5.0%	-7.6%
49	AVY	Avery Dennison Corporation	Paper & Plastic Packaging Products & Ma	\$16,014	1/31/24	0.7%	-1 bp	-0.3%	0.7%	-1.9%

Sorted

by

Surprise magnitude

Source: Fundstrat, FactSet

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Relative to S&P 500

# Management



#### Thomas J. Lee, CFA Co-Founder, Head of Research In research: 26 years

Prior to founding Fundstrat, Mr. Lee was at J.P. Morgan from 1999 to 2014 and served as Chief Equity Strategist from 2007 to 2014. He was top-ranked by Institutional Investor every year since 1998. Previously served as Managing Director at Salomon Smith Barney. Mr. Lee graduated from the undergraduate program at the Wharton School, University of Pennsylvania.



#### John Bai Co-Founder, Head of Sales In sales: 25 years

Fundstrat sales is led by John Bai, who has 25 years of experience in finance. Former head of Asia and US equity sales at Mizuho Securities. Former head of hedge funds sales at CLSA (Calyon Securities). Former head of Asia equity sales at ING Barings.

Extensive knowledge of all major hedge funds in USA and Asia. Was ranked top Asia equity sales in 2004. Biggest producer of commissions at CLSA and Mizuho Securities since 2003. BA in electrical engineering Columbia University. MBA in finance and accounting University of Chicago.



#### Adam Klein, CPA Partner, Chief Financial Officer In financial services: 15 years

Most recently, Adam spent 3 years as the Senior Controller at Jafra Capital Management LP, a long/short macro hedge fund. Adam joined Jafra pre-launch where he headed up their financial reporting and trading operations. Prior to Jafra, Adam spent nine years with Omega Advisors, Inc., as an assistant controller for several flagship Omega funds. Adam began his career in 2004 at Ernst & Young LLP in the asset management office and earned his BA from the University of Oregon and his MBA from Baruch College's Zicklin School of Business.

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### **Research Team**





#### L. Thomas Block Washington and Policy Strategist

Tom had a 21-year career at J.P. Morgan, as Global Head of Government Relations. Prior to that, he served as Legislative Assistant and Chief of Staff in the House, and Legislative Staff Director in the Senate.



#### Mark L. Newton, CMT Head of Technical Strategy In research: 25 years

Former experience as the managing member/Owner of Newton Advisors LLC, and with Diamondback Capital Management, Morgan Stanley, and CBOE. Mark is a member of the Market Technicians Association and a former member of the CBOE, CBOT, and PHLX.



#### Sean Farrell Head of Digital Asset Research In research: 6 years

Sean Farrell is a Vice President of Digital Asset Strategy at Fundstrat Global Advisors. Prior to joining Fundstrat, Sean was a manager in the Transaction Opinions group at Alvarez & Marsal, and previously worked as an associate with Anvil Advisors.



Ken Xuan, CFA, FRM Partner, Head of Data Science Research In research: 7 years

Data scientist with expertise in applied mathematics and statistical analysis. Ken was an operations

strategy consultant at West Monroe Partners. Ken received a B.S. in Economics from Purdue University and an M.S. in Operations Research from Columbia University.



#### Kent Fung Vice President In research: 10 years

Kent's career includes stints in journalism, marketing, and research. Prior to joining Fundstrat, he was a senior operational risk research analyst at Algorithmics, an IBM company. He holds a B.A. in Economics from the University of Chicago.



#### Davíd Lavie Vice President In research: 25 years

A writer and editor with 25 years' experience in equity research, marketing communications, and financial journalism, Davíd has helped major banks and universities refine their messaging via brand-rooted, voice-driven texts. He holds a BA in English Literature from Brandeis University.

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# **Research Team**



#### Alexa Sinsheimer Research Associate In research: 2 vears

Alexa most recently worked at a sustainable e-commerce start-up. where she managed strategy and operations. She holds a B.A. in Political Science from the University of Pennsylvania.



#### Matt Cerminaro Research Associate In research: 1 year

Prior to joining Fundstrat, Matt interned at Fitch Ratings and was a frequent contributor on Seeking Alpha under the pseudonym "The Black Sheep". Matt graduated from Union College with a B.A. in Economics, minor in Classics, and was a member of the Dutchman football team



#### Maximilian Motz Research Associate In research: 1 year

Prior to working at Fundstrat, Max interned at Diamond Standard where he spent his time writing a comprehensive 44-page book on diamond investments. Max graduated magna cum laude from Tulane University with a B.S. in Finance and Computer Science and a minor in Accounting.



#### Henry Contreras Research Associate In research: 1 year

Henry is an Associate of Digital Asset Strategy at Fundstrat. Prior to joining Fundstrat, Henry worked at BlackRock as a **Corporate Finance** rotational analyst. Henry holds a B.B.A in Finance from The College of William and Mary.



#### Tom Couture Research Associate In research: 1 vear

Prior to working at Fundstrat, Tom worked at KPMG as a management consultant in their Financial Services Solutions group. Tom holds a B.A. in Finance and Business analytics from Villanova University.

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# **Research Team**





#### Carrie Presley Vice President and Head of Video Production

Carrie has over 10 years of corporate accounting experience and is a nationally recognized educator for her innovations in technology. Most recently, Carrie founded a blockchain software engineering and education company, developing programs for decentralized applications. Carrie received her BBA from the University of Oklahoma in Accounting.

#### Diego Czul Web Developer In research: 6 years

Mr. Czul's experience in technology covers Bioinformatics, Aerospace Engineering, and Algorithmic Trading in financial markets. He has developed extensive information systems involving real-time data in fixed income, forex, commodity and cryptocurrencies powered by Al and NLP. Cryptocurrency enthusiast since 2014, his expertise covers Al, technology, data-mining, blockchain, cryptocurrency and macroeconomic trading.

# Sales Team



#### Bill Vasilakos Partner, Managing Director In sales: 20 years

Bill has over 20 years of experience in both research and sales beginning his career at Merrill Lynch in the Market Analysis Group and has worked at RBC Capital Markets as an Institutional Equities Salesperson. He recently was with Empirical Research Partners as a Senior Institutional Equity Salesperson.



#### Mike Longthorne Managing Director In sales: 30 years

Career experience in institutional equity sales based in New York with major US, European, and Asian investment banks.

Masters degree in International Economics from the London School of Economics.

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